SOUTH FLORIDA WATER MANAGEMENT DISTRICT

Join Water CHAMP

The FREE and Easy Way for Hotels and Motels to Save Money While Helping the Environment



Discover Why Hotels and Motels Embrace Water CHAMP

Since 2002, the **Water Conservation Hotel and Motel Program** (Water CHAMP) has provided free materials to hotels and motels in Southwest Florida to foster water conservation. More than 430 Florida hotels and motels currently enjoy the financial and environmental benefits of the free program. The South Florida Water Management District is now introducing this program to hotels and motels within the central and southern part of the state in partnership with the Southwest Florida Water Management District.

Participating properties receive professional, attractive and easy-to-read informational materials **free of charge** to educate guests and encourage water conservation. The materials, which are placed in the guest rooms, invite guests to use their towels more than once and have their bed linens laundered every third day of their stay. In South Florida, Water CHAMP properties also receive high-efficiency bathroom aerators for all guest rooms. With the installation of these aerators, the water savings is immediate.



Water CHAMP benefits include:

- Increasing your bottom line
- Protecting precious natural resources
- Escalating media exposure
- Tapping into traveler demands
- Meeting guest expectations



The Many Benefits of Water CHAMP

Increasing Your Bottom Line

Joining your fellow hotels and motels in conserving Florida's water is easy and costs you nothing. Become a Water CHAMP and you can:

- · Reduce the amount of detergent your property purchases
- Save money on your water utility bill
- Decrease the amount of your electric bill through energy savings

Protecting the Environment

Tourists flock to Florida to enjoy sandy beaches, scenic lakes and meandering rivers. Water CHAMP properties help conserve these valuable resources for future generations by saving water and reducing wastewater.

The 430 properties participating in Water CHAMP in Southwest Florida are reducing their water consumption by more than 181 million gallons each year. Based on a 2008 water use audit of more than 100 of the participating hotels and motels, Water CHAMP participants can expect to save approximately 20 gallons of water per occupied room per night.

Launched in 2004 by the Florida Department of Environmental Protection, the Florida Green Lodging program established environmental guidelines for hotels and motels to conserve natural resources and prevent pollution. Participation in South Florida's Water CHAMP supports the water conservation component of the statewide Green Lodging designation process.

"With almost 50 percent of Florida's visitors staying in hotels, the lodging industry plays an important role in protecting our environment."

– Michael W. Sole, Secretary Florida Department of Environmental Protection

Escalating Media Exposure

Water CHAMP properties are listed in online Water CHAMP publications. In addition, government agencies are encouraged to use Water CHAMP and Florida Green Lodging listings when planning conventions and workshops.

Tapping Into Traveler Demand

Research shows that more than 75 percent of U.S. travelers feel it is important that their visits not impact the environment. Also, more than two-thirds of Australian travelers and 90 percent of British tourists consider active protection of the environment to be part of a hotel's responsibility.



Meeting Guest Expectations

Surveys show a 98 percent guest approval rating for Water CHAMP. According to Project Planet, which produces the program's materials, 68 to 72 percent of guests participate in the program.

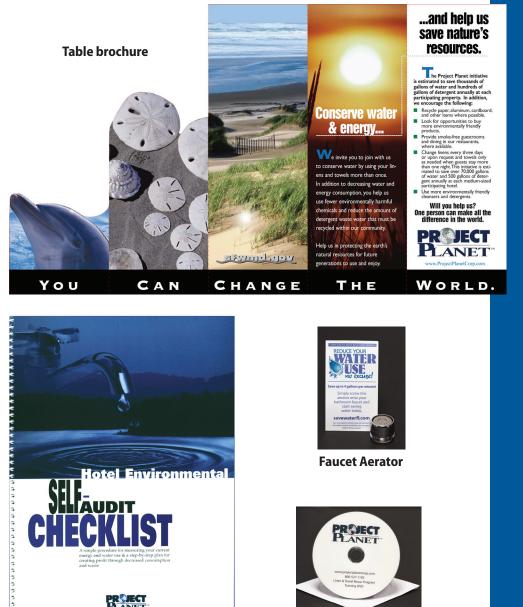


Towel card



It's FREE and Easy!

Water CHAMP is part of a larger effort to promote water conservation and help protect the water resources of South Florida.



PR JECT PLANET

Self-Audit Checklist booklet

Training DVD

5

Become a Water CHAMP Today!

Sign up today to join the Florida hotels and motels that are already saving money and protecting the environment by becoming Water CHAMPs!

Upon verification that your property has successfully begun implementing the program, you will receive a certificate to display in your lobby announcing your status/designation as a Water CHAMP property.

Full participation in South Florida Water Management District's Water CHAMP means that your property is moving toward fulfillment of the water conservation criteria for Florida Green Lodging designation, pending verification by the Florida Department of Environmental Protection. Visit www.dep.state.fl.us/greenlodging for more information.

For more information or to sign up for Water CHAMP, contact:

South Florida Water Management District Water CHAMP Coordinator Telephone: 561-682-2054 / 1-800-432-2045 ext. 2054 Email: WaterCHAMP@sfwmd.gov Online: www.savewaterfl.com



"Water CHAMP is already a successful example of how seemingly small actions can add up to big water savings. The growth of the program in the Florida Keys will allow more hotel and motel owners to realize its benefits while helping the District protect the regional water supply."

> – Carol Ann Wehle Executive Director South Florida Water Management District

"We are pleased to see Water CHAMP continuing to expand in the Florida Keys," said SFWMD Governing Board Chairman Eric Buermann. "We would like to thank our two new partners for their commitment to helping us protect the regional water supply."

> – Eric Buermann Governing Board Chairman South Florida Water Management District





For more information on water conservation, visit **www.savewaterfl.com** or call 1-800-432-2045



sfwmd_gov

South Florida Water Management District 3301 Gun Club Road West Palm Beach, Florida 33406 561-686-8800 • 1-800-432-2045 www.sfwmd.gov

MAILING ADDRESS: P.O. Box 24680 West Palm Beach, FL 33416-4680