



# SOUTH FLORIDA WATER MANAGEMENT DISTRICT

July 17, 2025

**EMAILED MATERIAL**  
[RoyBL@royalconsulting.com](mailto:RoyBL@royalconsulting.com)

Mr. Brian L. Roy, P.E., President  
Royal Consulting Services, Inc.  
2308 South Parrott Ave.  
Okeechobee, FL 34974

**Subject: Unsolicited Proposal – South Florida Dairies, LLC**

Dear Mr. Roy:

On June 19, 2025, the South Florida Water Management District (District) received unsolicited proposals from Royal Consulting Services, Inc. on behalf of C&M Rucks Dairy, Inc., J.M. Larson, Inc., and South Florida Dairies, LLC.

The District requires additional information to determine whether the project meets the definition of a qualifying project, as defined under section 255.065(1)(i), Florida Statutes. Additional information may include a conceptual plan, a map/location, more information, such as calculations and publications, on how the project reduces nutrients in addition to those already required by permit and rule, and how the nutrient removal benefits the District's mission (helps us meet water quality targets for a particular basin in accordance with Northern Everglades and Estuaries Protection Program (NEEPP) – identify basin/sub-watershed and anticipated impact).

Please do not include information that may be confidential, or trade secret should the District decide to seek additional proposals through a solicitation.

Please direct all questions concerning this matter to Jose Esquivel at (561) 682-2119, email [jesquive@sfwmd.gov](mailto:jesquive@sfwmd.gov). I may also be reached at (561) 682-2520, email [jlabrad@sfwmd.gov](mailto:jlabrad@sfwmd.gov).

Sincerely,

A handwritten signature in blue ink that reads "Johanna Labrada".

Johanna Labrada, CPPB, FCCM, NIGP-CPP  
Procurement Bureau Chief  
Procurement Bureau

c: Jose Esquivel, SFWMD  
Sara Ouly, SFWMD  
Francisco Mendez, SFWMD