

Airboat In Everglades, Inc.

South Florida Water Management District Proposal Package

Combined proposal package containing the proposal, Florida Annual Report, and Local Business Tax Receipt.

Executive Summary

This package presents Airboat In Everglades' educational and eco-tourism partnership proposal together with supporting corporate documentation.

SMALL BUSINESS ENTERPRISE CERTIFICATION/RECERTIFICATION APPLICATION

South Florida Water Management District
Procurement Bureau - SBE Office
3301 Gun Club Road, West Palm Beach, FL 33406
(561) 682-6446 | (800) 432-2045 | www.sfwmd.gov/procurement
Applications can be submitted to the address above or
by Email to sbep@sfwmd.gov or by fax to (561) 234-4159

FOR INTERNAL USE ONLY

Vendor No.:	Date Received:
Reviewer:	Date Reviewed:
Date Certified:	Date Denied:
Basis for Denial:	Info Requested:
	Info Received:

REQUIRED SUPPORTING DOCUMENTS FOR ALL APPLICANTS

See SBE Rule 40E-7.673 F.A.C. for Complete Criteria:

Your Certification/Recertification Application cannot be processed without the required supporting documents. Based upon information provided, it may be necessary for your company to submit additional supporting documents to determine your certification eligibility. You will be notified if this becomes necessary.

1. Last three (3) Federal Income Tax Returns of Applicant and all affiliates

If the Applicant has not filed three (3) consecutive Federal Income Tax Returns for the three (3) years preceding this application, refer to SBE Rule Section 40E-7.673 (2) (a) F.A.C.

2. Current State of Florida Business License, Professional License or Certification(s) (if applicable)

3. SBE Certification from another Florida governmental agency (if applicable for Reciprocity)

4. Florida Department of State Division of Corporation Filing(s) for Applicant and Fictitious Name(s) (www.sunbiz.org)

You must be Registered as a District Vendor prior to applying for SBE certification.

GENERAL BUSINESS INFORMATION

Name (as shown on your income tax return) Airboat In Everglades Inc	Federal Employer Identification No. (FEIN) 27-5393205
Business/DBA Name (if different from above)	Date Business was Established 03/03/2011
Physical Address (Number & Street) 17696 SW 8 St	
City Miami	State FL
	Zip Code 33194
Mailing Address (if different than above) 29353 SW 165 Ave Homestead FL 33033	
Phone No. 305 562 9868	Fax No.
Email Sales@airboatineverglades.com	Web Address Airboatineverglades.com

BUSINESS CLASSIFICATION

Please Select the area of work that your business is seeking eligibility by checking those that apply:

☐ Construction ☒ Services ☐ Commodities

Please describe the type of Commodities and/or Service your business provides:

Airboat In Everglades, Inc. provides guided eco-tourism and environmental education services through professionally operated airboat tours of the Florida Everglades. Our services include public and private airboat tours, educational wildlife interpretation, eco-tourism experiences, transportation for scientific research and environmental field work, support for universities and conservation organizations, and customized tours for schools, nonprofits, veterans' organizations, corporate groups, and government agencies. We also provide transportation and logistical support for environmental research projects, water sampling, archaeological fieldwork, wildlife observation, photography, and educational outreach programs. Our mission is to promote responsible recreation, environmental stewardship, and public appreciation of the Everglades while providing safe, professional, and memorable experiences for visitors from around the world.

AFFILIATES

Does your company have affiliates as defined in 40E-7.669(1), F.A.C.?

If "Yes", please list the Affiliate and describe the business relationship below.

If multiple Affiliates exist, please enter "Multiple" below and attach a separate page with Affiliate information.

Name of Affiliate N/A	Address N/A
City/State/Zip Code N/A	Telephone No. N/A

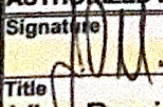
Describe Business Relationship

N/A

Specify the average three (3) year gross receipts of the affiliate company as shown in affiliate's three (3) latest Federal Tax Returns. If the Applicant has not filed three (3) federal income tax returns for the three (3) years immediately preceding their application, then the Applicant must submit a financial statement, for any of the three (3) years immediately preceding the application in which the Applicant did not file a federal income tax return.

\$ 408,125.00

AUTHORIZED REPRESENTATIVE

Signature 	Name (type or print) Javier Morejon
Title Vice President	Date 07/18/2026

Under Florida Law e-mail addresses are public records. If you do not want your e-mail address released in response to a public-records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.



Unsolicited Proposal

Airboat In Everglades, Inc.

Partnership Opportunity with the South Florida Water Management District

Submitted By:

Airboat In Everglades, Inc.

Submitted To:

South Florida Water Management District (SFWMD)

Subject: Unsolicited Proposal for an Educational and Eco-Tourism Partnership

Executive Summary

Airboat In Everglades, Inc. respectfully submits this unsolicited proposal to establish a partnership with the South Florida Water Management District that promotes environmental education, responsible recreation, conservation awareness, and public access to the Everglades.

For years, Airboat In Everglades has welcomed visitors from across the United States and around the world, providing safe, educational, and environmentally responsible airboat experiences. Every tour is an opportunity to educate guests about one of the world's most unique ecosystems while fostering appreciation for Florida's natural resources.

Our goal extends far beyond sightseeing. We strive to create ambassadors for the Everglades by teaching visitors about wildlife, water management, conservation efforts, invasive species, native habitats, and the importance of protecting this internationally recognized ecosystem.

Company Overview

Airboat In Everglades is a locally owned, family-operated, woman-owned small business committed to showcasing the natural beauty of the Florida Everglades while preserving its ecological integrity.

Our guests travel from every corner of the globe to experience the Everglades. During each tour, our captains share educational information about:

- Native wildlife
- Bird species
- American alligators
- Native and invasive reptiles
- Everglades vegetation
- Water conservation
- Wetland restoration
- The importance of South Florida's water resources
- The role of the South Florida Water Management District

By educating thousands of visitors each year, we help create a greater appreciation for conservation and responsible environmental stewardship.

Rather than directing customers to public launch facilities, we:

- Meet all guests at Dade Corners Marketplace.
- Utilize the location for parking, restrooms, refreshments, and guest orientation.
- Transport guests directly to the launch location.
- Provide hotel pickup services from surrounding areas upon request.

This system significantly reduces vehicle traffic and congestion at the public boat ramp, allowing recreational airboaters and members of the public to enjoy uninterrupted access.

Our operational approach supports one of the South Florida Water Management District's important objectives—maintaining safe, accessible public recreational facilities.

Environmental Stewardship

Airboat In Everglades understands that our success depends on the long-term health of the Everglades. Accordingly, we are committed to:

- Responsible boating practices
- Respect for wildlife
- Protection of sensitive habitats
- Environmental education
- Supporting restoration efforts
- Encouraging Leave No Trace principles
- Promoting conservation awareness among every guest

Each tour becomes an educational experience that inspires visitors to appreciate and protect this extraordinary ecosystem.

Opportunities for Partnership

Airboat In Everglades believes there are numerous opportunities to work alongside the South Florida Water Management District, including:

- Public environmental education
- Eco-tourism initiatives
- Visitor outreach
- Conservation awareness programs
- Support for scientific research
- Educational tours for schools
- Community events
- Volunteer initiatives
- Special events highlighting Everglades restoration and water conservation

We welcome the opportunity to collaborate on programs that align with the District's mission and strategic goals.

Why Airboat In Everglades

Airboat In Everglades offers several unique advantages:

- Family-operated business with deep local roots
- Woman-owned small business
- Educational approach to eco-tourism
- Thousands of guests from around the world
- Proven support for nonprofit organizations
- Experience assisting universities and researchers
- Operational model that minimizes congestion at public facilities
- Strong commitment to environmental stewardship and conservation
- Positive ambassador for the Everglades and South Florida

Conclusion

The Everglades is one of America's greatest natural treasures. Protecting it requires collaboration among public agencies, local businesses, researchers, nonprofit organizations, and the communities they serve.

Airboat In Everglades is committed to being an active partner in that effort.

We respectfully request the opportunity to discuss how our organization can work alongside the South Florida Water Management District to:

- Expand public environmental education
- Promote responsible recreation
- Support conservation initiatives
- Enhance the visitor experience
- Preserve the unique natural resources of the Everglades

We appreciate your consideration and look forward to the opportunity to build a meaningful partnership that benefits both the public and the Everglades for generations to come.

Thank you

JAVIER MOREJON V.P.

305 562 9868

AIRBOAT IN EVERGLADES

AIRBOATINEVERGLADES@Gmail.com

2026 FLORIDA PROFIT CORPORATION ANNUAL REPORT

DOCUMENT# P11000021480

Entity Name: AIRBOAT IN EVERGLADES, INC.

Current Principal Place of Business:

29353 SW 165 AVENUE
HOMESTEAD, FL 33033

Current Mailing Address:

29353 SW 165 AVENUE
HOMESTEAD, FL 33033 US

FEI Number: 27-5393205

Certificate of Status Desired: Yes

Name and Address of Current Registered Agent:

MOREJON, JAVIER
29353 SW 165 AVENUE
HOMESTEAD, FL 33033 US

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

SIGNATURE:

Electronic Signature of Registered Agent

Date

Officer/Director Detail :

Title	P	Title	V
Name	MOREJON, CHRISTIE	Name	MOREJON, JAVIER
Address	29353 SW 165 AVENUE	Address	29353 SW 165 AVENUE
City-State-Zip:	HOMESTEAD FL 33033	City-State-Zip:	HOMESTEAD FL 33033

I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.

SIGNATURE: CHRISTIE MOREJON

PRESIDENT

02/16/2026

Electronic Signature of Signing Officer/Director Detail

Date

001651

Local Business Tax Receipt

Miami-Dade County, State of Florida

-THIS IS NOT A BILL - DO NOT PAY

7184283

BUSINESS NAME/LOCATION

AIRBOAT IN EVERGLADES, INC.
123 N KROME AVE STE 100
HOMESTEAD FL 33030-6008

RECEIPT NO.

RENEWAL
7465014



SEC. TYPE OF BUSINESS

213 SERVICE BUSINESS

OWNER

AIRBOAT IN EVERGLADES INC
C/O CHRISTIE MOREJON PRES

Employee(s) 3

LBT



EXPIRES

SEPTEMBER 30, 2026

Must be displayed at place of business

Pursuant to County Code

Chapter 8A - Art. 9 & 10

**PAYMENT RECEIVED
BY TAX COLLECTOR**

\$75.00 09/05/2025

PTBTC-25-151006

This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.

The RECEIPT NO. above must be displayed on all commercial vehicles - Miami-Dade Code Sec 8a-276.

For more information, visit mdctaxcollector.gov

Fleet & Operational Capacity

Airboat In Everglades maintains a fleet of four commercial airboats and four support vehicles to provide safe, efficient, and flexible operations.

Our fleet consists of:

- One (1) 16-passenger airboat
- One (1) 8-passenger airboat
- One (1) 6-passenger airboat
- One (1) 4-passenger airboat

Although our fleet allows multiple simultaneous operations, we typically operate only two tour boats at any given time. We also maintain one fully equipped rescue airboat with a qualified captain on standby during normal operations to provide immediate emergency response should assistance be required.

Our schedule allows us to conduct approximately **4 to 8 tours per day**, depending on reservations and seasonal conditions.

Hours of Operation

Airboat In Everglades operates **Monday through Saturday**.

We intentionally do **not** conduct commercial operations on Sundays, allowing the public boat ramp to remain available for recreational airboaters and families seeking a quieter recreational experience.

Safety & Guest Care

The safety of our guests and employees is our highest priority.

Airboat In Everglades currently employs **four experienced commercial airboat captains**, each of whom is:

- CPR Certified
- Narcan Trained
- Experienced in Everglades navigation
- Trained in emergency response procedures

For every excursion, we provide guests with coolers containing bottled water and ice to promote comfort and hydration in South Florida's climate.

Environmental Stewardship

Airboat In Everglades believes every commercial operator has a responsibility to help preserve the Everglades.

Whenever authorized, our staff assists by:

- Removing litter and debris from the public launch area
- Helping keep the facility clean and presentable
- Assisting with grounds maintenance around the launch area
- Encouraging responsible recreation and Leave No Trace principles

Every guest receives educational information regarding:

- Everglades ecology
 - Native wildlife
 - Invasive species
 - Water conservation
 - Wetland restoration
 - Responsible environmental stewardship
-

Scientific & Educational Support

In addition to public eco-tourism, Airboat In Everglades provides transportation and logistical support for environmental education and scientific field operations.

We have previously worked alongside:

- University of Florida
- Florida International University
- New South Associates, Inc.

These projects have included:

- Water sample collection
 - Archaeological reburial projects
 - Environmental field research
 - Wildlife observation
 - Transportation into remote areas of the Everglades
-

Benefits to the South Florida Water Management District

This is the section I think can really strengthen your proposal.

Public Education

Every visitor who rides with Airboat In Everglades becomes better informed about:

- The Everglades ecosystem

- Water conservation
- Wildlife protection
- The importance of wetland restoration
- The mission of the South Florida Water Management District

Thousands of visitors from around the world leave with a greater appreciation of South Florida's natural resources.

Research Support

Subject to scheduling and operational availability, Airboat In Everglades would be pleased to provide **complimentary transportation** for:

- SFWMD researchers
- Scientists
- Environmental specialists
- Field technicians
- Approved scientific research projects requiring access to remote locations

This support could help reduce transportation costs and improve access to remote areas of the Everglades.

Employee & Family Appreciation

As part of a partnership with the District, Airboat In Everglades would also be pleased to offer **complimentary educational airboat experiences** for SFWMD employees and their immediate family members, scheduled in advance and subject to operational availability.

These experiences would provide District employees and their families with an opportunity to experience firsthand the landscapes and wildlife they help protect while reinforcing public appreciation for the District's conservation mission.

Operational Support

Airboat In Everglades can also provide:

- Transportation during educational events
- Assistance with public outreach programs
- Transportation for school groups participating in District initiatives
- Support for community conservation events
- Assistance with environmental education programs