

Due Diligence & Valuation Services

Re: U.S. Sugar Acquisition

Objective of SOW

Provide due diligence and valuation services for the pending U.S. Sugar Acquisition

Scope of Work

- **Assist District with fully executing its due diligence processes and responsibilities related to the U.S. Sugar acquisition**
- **Ensure there is a well coordinated process of evaluating and consummating the acquisition based on an appropriate level of financial and commercial due diligence**

Scope of Work

- **Develop a thoroughly documented due diligence process that will help:**
 - **Ensures that the District's resultant actions are unquestionably transparent**
 - **Provide accountable to all key stakeholders affected by the acquisition transaction(s); particularly the citizens of the State of Florida**

Scope of Work

- **Documented due diligence process anticipated to:**
 - **Sufficiently justify the acquisition price for the contemplated asset purchase,**
 - **Provide a baseline for which any subsequent resell prices (of the resultant assets and or business segments) will be benchmarked and justified**

Scope of Work

- **Serve as a coordinator of the District's due diligence team.**
- **Help ensure that the District is planning appropriate stewardship of human and financial resources required to negotiate and execute the contemplated acquisition.**

Scope of Work

- **Assess the primary benefits (and issues of significant concern, if any) of the Acquisition, by inquiring into the relevant aspects of the past, present and predictable future of the business/asset interests to be acquired.**

Scope of Work

- **Ultimately determine the cost/benefit of the acquisition.**
- **Responsible for ensuring that such analysis is sufficiently inclusive and exceedingly disciplined to allow all key stakeholders to readily determine that the District has successfully advanced the interests of the State of Florida.**

Scope of Work

- **Develop the information necessary in order for stakeholders to assess whether the potential acquisition value justifies the significant investment being made**
- **Also determine that the transaction is truly capable of realizing its acquisition value.**



Questions?